

April 2024

Amundi Alternative and Real Assets

A specialist of Private Markets, Alternative and Real Assets worldwide

Document for professional investors only

Data as of 31/03/2024

**Trust
must be earned**

Amundi
ASSET MANAGEMENT

Amundi Alternative and Real Assets

Your Specialist in Global Private Markets, Alternatives and Real Assets



Dominique Carrel-Billiard,
Global Head of
Amundi Alternative
and Real Assets

“Amundi Alternative and Real Assets strives to provide responsible and innovative investment solutions, purely based on private markets, alternative and real assets, to both individual and institutional investors. In the current macroeconomic context, getting access to the right portfolios of real estate, private debt, private equity, infrastructure and alternative assets plays an increasingly crucial role for investors as they look for solutions to meet their needs, such as those for long-term liabilities, securing their retirement plans and fulfilling their ESG and impact objectives, even though those assets involve risks by nature.

Rooted in Europe’s leading asset manager¹, Amundi Alternative and Real Assets benefits from a privileged environment to originate and finance investment opportunities in the universe of private markets, alternative and real assets. This ecosystem generates investment insights to assess each individual transaction and aims to build resilient portfolios.

Our value added to investors also results from our ability to structure the right vehicles to ease access to these opportunities. To that end, we offer a wide variety of funds, separate accounts, club deals, co-investments and multimanager structures. Our differentiating competence also consists in reconciling the vehicles and the distribution support required to make alternative and real assets clear and understandable, which makes private markets truly accessible to individuals.

Leveraging on these skills, we have built an integrated alternative and real assets platform comprised of c. 280 experienced professionals, based in Paris, London, Milan, Luxembourg, Barcelona, Madrid and Dublin, that manages €66 billion of AuMP. Amundi Alternative and Real Assets is committed to becoming a reference in the world, capable of enabling investors to contribute to funding the real economy.”

1. Source: IPE « Top 500 Asset Manager » published in June 2023 and based on AUM as of end December 2022.

2. Source: Amundi, as of end March 2024.

AMUNDI ALTERNATIVE AND REAL ASSETS (ARA): A GROWING PLATFORM



€ 66 billion

Assets under management



c. 280

Employees and partners



7

Countries with ARA offices



40+ years

In private markets, real assets and alternatives



€38.5 bn

Real Estate

Expert in core/core+ properties in European prime cities. All segments covered with a focus on offices.



€9 bn

Private Debt

Expert in corporate debt (senior debt and direct lending), commercial real estate debt and LBO debt in the Eurozone.



€1.5 bn

Private Equity

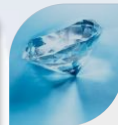
Expert in growth capital and buyout in the European mid-market.



€600 m

Infrastructure

Expert in Equity Infrastructure Core/Core+ mainly focusing on investments in renewables, energy transition infrastructure & decarbonization



€12 bn

Private Markets Multi-Management

Expert in portfolio management and fund selection in private markets and real assets worldwide



€4.5 bn

Alternative Funds Platform

Expert in hedge fund solutions, and a leading UCITS platform comprising differentiated scalable alternative strategies.

Source: Amundi Alternative and Real Assets, as of end March 2024.

ARA'S KEY MILESTONES SINCE 2016

Since its creation, our platform has successfully expanded its capabilities to offer innovative solutions in hard-to-access private markets, alternative and real assets

- Launch of a **Megatrends Private Equity program** on European SMEs mainly through minority stakes
- Launch of **Agritaly**, a food inventory debt financing expertise in Italy
- Launch of a **multi-management multi-alternative assets** HNW fund through a white labelling partnership
- Creation of **Supernova Invest** with the CEA to invest in French Tech startups
- Launch of our first retail multi-management Real Estate fund
- Launch of an **Impact strategy in Corporate Private Debt** aimed at Institutional investors
- Acquisition of Lyxor Asset Management
- Integration of the **Alternative Funds Platform**, previously part of Lyxor AM
- Launch of a **Direct Lending Impact solution** focusing on the Agri-Agro sector

2016

2017

2018

2019

2020

2021

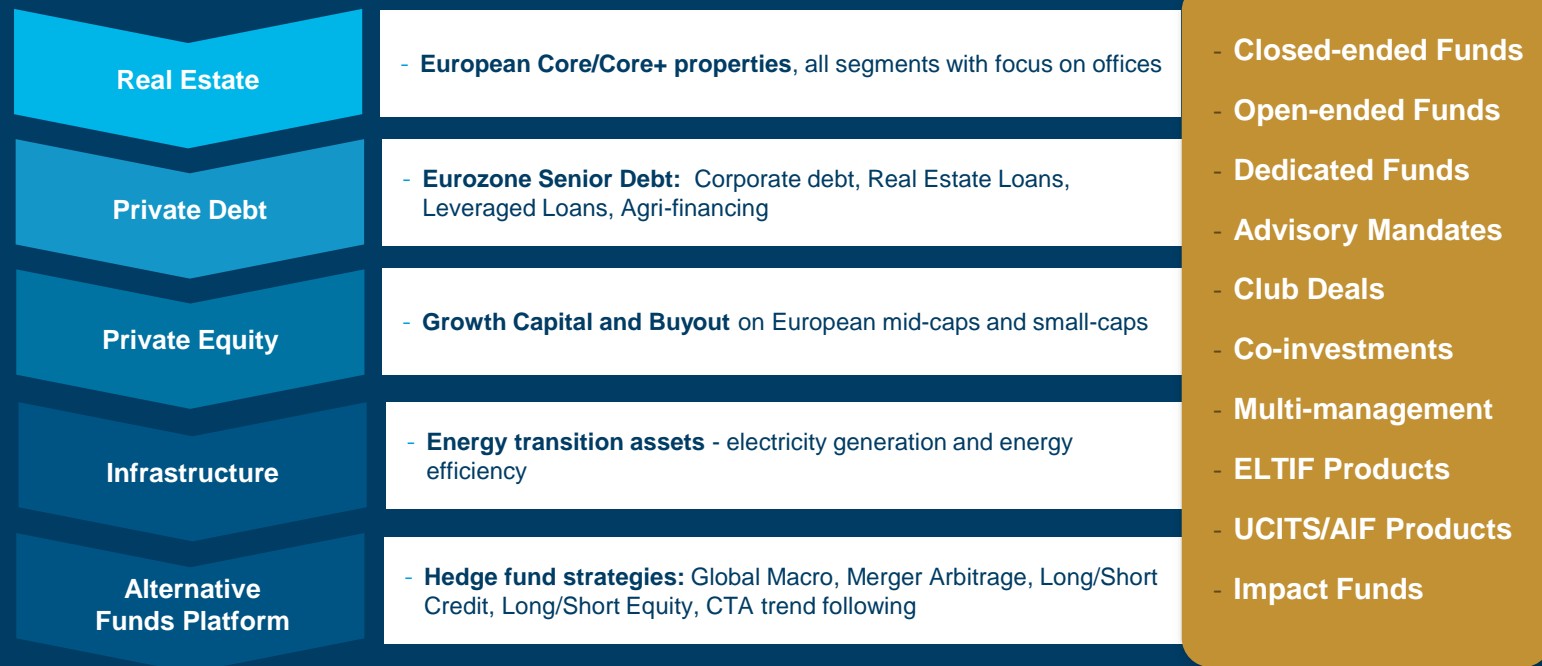
2022

2023

- Integration in a single business line of all capabilities in alternative assets: **Amundi Real Assets** was born
- Creation of **Amundi Energy Transition (AET)**
- Merger with **CAII** (Crédit Agricole Immobilier Investors) to further streamline the integration
- Launch of the first commingled fund of **European Leveraged Loans**
- Launch of a **European Real Estate Loans** Strategy & Team based in Paris
- Integration of the "Impact Investing" team
- Launch of the **1st Green Infrastructure retail fund**: "Amundi green energy"
- Launch of Amundi's first pan European cross-border alternative solution with a first **ELTIF program in Leveraged Loans**
- Launch of an SFDR Art 8 Real Estate strategy focused on healthcare

OVERVIEW OF OUR CURRENT RANGE OF INVESTMENT SOLUTIONS

We offer innovative and long-term solutions to institutional and retail investors through a wide variety of funds, separate accounts, club deals, impact funds, co-investments, advisory and multi-managers' structures



These solutions are available to investors that are willing to take the risks involved with these investments and in return for an annual management fee

€38.5 bn

of AuM



135

Dedicated people



+1 200

Properties in Europe



A leader in European prime cities

- Amundi Real Estate is a company specialized in developing, structuring and managing European-focused property funds.
- Thanks to the power of its fund raising and of its assets under management, Amundi Real Estate carried out the largest transactions in the European market, with €3 bn of acquisitions and a total of €6.2 billion in transactions over the last 4 years (2020-2023).
- Amundi Real Estate sources assets across Europe, structures the acquisitions and their financing, and manages all type of properties with a focus on Offices

A comprehensive offering

- Commingled Funds (closed-end and open-ended); Dedicated Funds; Club Deals & Joint Ventures; Mandates (tailor-made solutions).
- A leading player in managing and structuring regulated funds in France.
- A gatekeeper for international clients looking to access the European Real Estate market for diversification purposes.

N°3 in office real estate in Europe¹



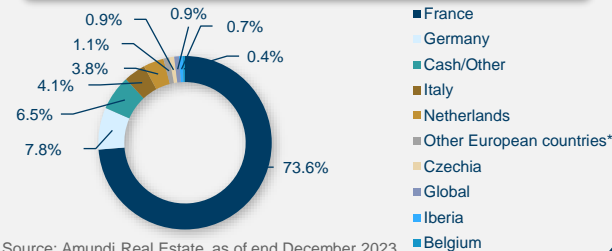
N°1 in Retail Real Estate funds in France by capitalization²



4-star PRI rating for Real Estate direct³

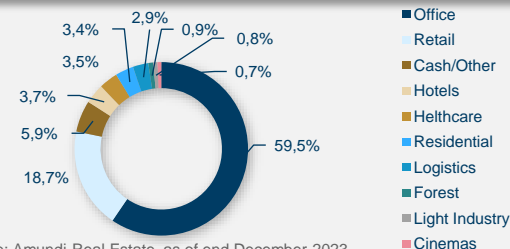


Overview of Amundi Real Estate assets per country



Source: Amundi Real Estate, as of end December 2023

Overview of Amundi Real Estate assets per sector



Source: Amundi Real Estate, as of end December 2023

Source: Amundi Real Estate as of end March 2024. ¹ Source: IPE Real Assets Top 150 Real Estate Fund Managers, published in December 2022, data as of June 2022. ² Source: IEIF as of end December 2023. ³ Source: PRI Assessment Report 2023. Please find the full report as well as the PRI Transparency Report at the following link: [Amundi PRI Documentation 2023](#).

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PRIVATE DEBT

€9 bn

of AuM



35

Dedicated people



2012

First fund launch



N°10 Private Debt Fund Manager
in Europe¹



4-star PRI rating for Private Debt²

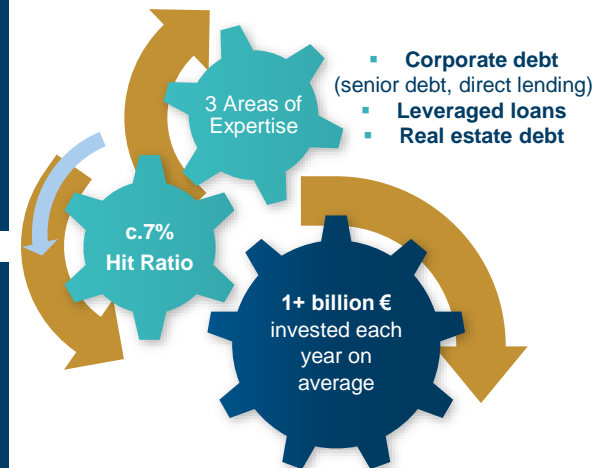


A continuum of Europe's largest fixed income platform

- A 35-people team leverages the fixed income platform developed by Amundi, European leader in bond management with c. €800bn of assets under management and 40+ years of successful track record in Alpha Fixed Income Strategies.
- The team has a direct access to mid-market companies in the Eurozone through Group Crédit Agricole's banking networks, a diversified network of prime contacts with investment banks, debt advisors and real estate developers, and partnerships.
- The size of this activity, and the fact that it is deeply-rooted in Amundi's bond management operations, facilitates economies of scale, making it possible to price each solution in a suitable manner for investors. It is also a guarantee of a renowned risk control process and operating framework.

Capacity to deploy capital while being very selective

- Amundi operates primarily on the corporate private debt market. It is particularly active in senior debt and European mid-cap LBOs, and in the financing of real assets, including agri-food and real estate.
- Securing investments is particularly important to our specialists, leading to very thorough legal due diligence and credit analysis as well as adapted financial documentation.
- ESG is at the heart of our strategy, from selecting companies to negotiating financial documentation, contributing to the improvement of extra-financial performance during credit life and reporting to investors.



Amundi, data as of end March 2024. ¹ Source: « Alternative Assets in Europe 2021 », report published by Preqin in September 2021. ² Source: PRI Assessment Report 2023. Please find the full report as well as the PRI Transparency Report at the following link: [Amundi PRI Documentation 2023](#).

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€1.5 bn
of AuM



18

Dedicated people



1998

Launch date



Amundi Private Equity Funds has signed the
International Climate Initiative manifesto

4-star PRI rating for private equity direct²



A team dedicated to the development of SMEs

- A team of 18 investment professionals with 20+ years of experience, focusing on **two complementary strategies: Midcap and Impact**.
- A solid track record of performance: gross IRR of 23%¹ and a multiple of 2.3x¹ (Midcap track record)
- A strong value proposition: Amundi provides its financial power, business networks, assistance with internationalization and solid ESG and impact expertise to the companies it supports (see next page).

An active minority investor positioning

- Access to entrepreneurial and family-owned companies where executives and families want to retain control.
- Allowing attractive entry prices due to less competition in this market segment.
- Active participation in corporate governance by participating in strategic decisions without interfering in day-to-day management.
- Active support to the company's growth strategy (organic or external), internationalization plan and digital and environmental transition.

Investing in SMEs with leading positions in their sector

- We make equity investments of €20 million to €50 million in unlisted companies with profitable growth that are leaders in their market segment and that benefit from at least one of the following megatrends: Technology, Demographics, Economic Transformations, Environment, Societal changes.
- We enable institutional investors and high-net-worth individuals to gain access to the equity of high-growth potential companies via our different types of funds (FPCI "Professional Private Equity Investment Fund", FCPR "Venture Capital Mutual Fund", FCPI "Innovation-focused Mutual Fund", FPS "Professional Specialized Investment Fund").

Sources: Amundi Private Equity Funds as at end of end March 2024.¹ Track record from 2010 to end-December 2023. Past performance is no guarantee of future results. ² Source: PRI Assessment Report 2023. Please find the full report as well as the PRI Transparency Report at the following link: [Amundi PRI Documentation 2023](#).

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ZOOM ON OUR IMPACT INVESTING APPROACH TO PRIVATE EQUITY

An expertise devoted to impact investing

Our positioning

To be at the side of savers and investors to accompany them in the impacts to which they wish to contribute.

Our references

Investment themes that are aligned with the UN's 17 SDGs¹. These goals involve meeting the basic needs of women and men

Our goal

Combine the search for financial performance with measurable social and/or environmental performance.

Amundi Finance & Solidarité

*France's leading Fund
in the social and solidarity economy today*

- **Over €500 M of assets under management** thanks to the trust of nearly 1 million solidarity savers and large institutions concerned about the most fragile people.
- Principle of providing financing to sustainable social companies: **53 companies financed and supported to date**.
- **5 investment themes** aimed at meeting the essential needs of men and women: house affording, employability, access to health, education and protection of natural resources.
- Amundi Finance et Solidarité celebrated its **ten-year anniversary in 2022**



Operating Principles for
Impact Management

Source: Amundi as of end March 2024. ¹ United Nations' Sustainable Development Goals.

These solutions are available to investors that are willing to take the risks involved with these investments and in return for an annual management fee

€600 m

of AuM



12

Professionals



2016

Launch date



4-star PRI rating for Infrastructure¹



An asset management company dedicated to the energy transition

- **Amundi Energy Transition (AET)** is a management company focused on long-term financing of the energy transition.
- AET invests in diversified energy transition assets, including: renewable energy production infrastructures (wind, solar, hydraulics, biogas, ...), distribution and energy efficiency infrastructures (heating networks, cogeneration, storage and frequency regulation, ...), consumption infrastructures (electric mobility, energy retrofitting, smart metering, ...)
- AET's unlisted offering complements a range of green products on the listed side (e.g. low-carbon indices) and attracts a number of institutional investors including the Crédit Agricole Group and the European Investment Bank.

An innovative business model

- Thanks to sourcing partnerships with French and international energy project developers, AET benefits from **solid industrial know-how** and **financial expertise** in the risks associated with energy projects.
- AET's expertise extends beyond renewable infrastructures (solar, wind), and includes energy efficiency and district heating.
- A long-term Buy & Build strategy (15 years) that targets tangible assets and seeks investment returns with regular distribution, in order to offer an investment uncorrelated with market volatility.

~€2bn
In investment
capacity

8

Institutional
funds

1

Retail
fund

+350

Assets in its
portfolio

~2,100MW

Under
management



Source: Amundi. All figures as at end of end March 2024. ¹ Source: PRI Assessment Report 2023. Please find the full report as well as the PRI Transparency Report at the following link: [Amundi PRI Documentation 2023](#)

These solutions are available to investors that are willing to take the risks involved with these investments and in return for an annual management fee

€4.5 bn

of AuM



9

Professionals



25+

Years of experience



 **Pioneer** in
Managed Account Platforms

Access to best-in-class hedge fund managers in a UCITS format

- Amundi partners with high conviction managers to offer global investors commingled UCITS funds with competitive risk-return profiles.
- We select our partners for their experience and track-record in operating their differentiated, alpha generating and scalable investment strategies.
- We have nurtured privileged relationships with renowned names in the alternative segment, and have the structuring skillset and infrastructure to replicate these strategies in UCITS format.

Dedicated portfolio management and advisory services

- A team of 5 hedge fund investment and operational due diligence professionals covering the full spectrum of alternative strategies.
- A team of 4 portfolio managers sitting within Amundi Multi-Asset Solutions dedicated to alternatives, providing access to the Amundi open-architecture fund platform and analyst recommendations.
- An investment process designed to manage separately the 3 main components of alternative fund returns : the market beta, the alternative betas and the manager alphas.



Analytics



**Access to
managers**



Transparency

Source: Amundi. All figures as at end of March 2024.

These solutions are available to investors that are willing to take the risks involved with these investments and in return for an annual management fee

€12 bn

of AuM



14

Dedicated people



€ 1+ bn

Invested annually
over the last 5 years



1998

Launch date



4-star PRI rating¹



A recognized specialist in private markets fund selection

- Privileged access to renowned managers and expertise in selecting the most talented fund managers for 25+ years.
- Ability to build portfolios across asset classes and dedicated operational capacity adapted to the specific features of each asset class.
- More than 900 investments in nearly 600 funds through funds and mandates managed for more than 30 institutional clients.
- A combination of primary & secondary transactions and 100 co-investment opportunities received since 2012.
- ESG at the heart of the selection process, as a performance driver and risk mitigant.

Segments covered



c. €6 Bn

Private Equity

- European mid-cap market specialist
- Strong global diversification capabilities



c. €4 Bn

Infrastructure

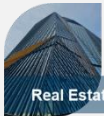
- Focus on the OECD core+ and value-added global markets
- Active in indirect investments and co-investments



c. €1 Bn

Private Debt

- Active in leveraged senior loans, unitranche and mezzanine
- Active on the European market



€0.5 Bn

Real Estate

- Global coverage of real estate markets through a diversified strategy ranging from core to opportunistic.

Source: Amundi as of end March 2024. ¹ Source: PRI Assessment Report 2023. Please find the full report as well as the PRI Transparency Report at the following link: [Amundi PRI Documentation 2023](#)

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AMUNDI ALTERNATIVE AND REAL ASSETS: FROM ESG TOWARDS IMPACT



Read Amundi Real Assets' 2022 Responsible Investor Report and Responsible Investor Charter for our six areas of expertise

[HERE](#)

*Source : Amundi, as of end December 2023



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Adelaide DE CASSON
General Secretary
Amundi Alternative and
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